

STEVE WILES - GULFSTREAM PROFESSIONAL SOLUTIONS LTD

“Nick has helped me personally to focus on having a goal, but more importantly having a strategy in place to achieve it.”

THE CHALLENGE

Nick and Steve first met when Steve was running a substantial business that was on the verge of running into problems. Nick worked with Steve to assist him in the resolution of these problems

THE SOLUTION

Tarpon (part of Gulfstream Professional Solutions Ltd) emerged as a result, a leader in the world of employee benefits, specializing in contractor tax efficiency packages.

Nick uses his financial and commercial expertise to advise the Tarpon team on a wide range of issues focusing on the development of the business in accordance with agreed business plans

“Nick acts as a kind of Non-Executive Chairman, running our monthly board meetings and making sure everything’s covered and that we’re moving in the right direction.

THE BENEFITS

“He always cuts to the chase and can see what needs to be addressed. He complements our Financial Director’s expertise, working with the rest of the team and adding a valuable perspective. He is removed enough from the business to take an objective view, but involved enough to care and that makes a big difference to us.

“In a nutshell? He’ll help you to identify where you want to go and help you to get there. He’s a very safe pair of hands and he’ll help you to capitalize on your achievements”.

For more information on Tarpon please visit www.tarpon-uk.com.